



Discussion of:

Who Receives a Mortgage Modification?
Race and Income Differentials in Loan Workouts
J. Michael Collins and Carolina Reid

Claudia Sharygin
New York University
Furman Center for Real Estate and Urban Policy

Four Questions:

- What factors determine whether a borrower loses a home to foreclosure?
- For borrowers who are in distress, who gets a modification?
- Does a modification reduce the likelihood of a subsequent foreclosure?
- Does a modification result in a "significant rewriting" of the mortgage contract?

So what?

- Examining whether there are disparate impacts of loan servicers' modification procedures
- Determining whether modifications are effective in preventing foreclosure
- Designing more sustainable mortgage lending practices

Disparate impacts of modifications?

- Minority borrowers are not actually less financially sophisticated
 - Possible role of foreclosure counseling?
- Servicers target minority households/neighborhoods for modifications
- Servicers target household/neighborhood characteristics that minorities happen to have

Are modifications effective in preventing foreclosure?

- What is important: the effects of a modification, or the effects of changes in loan terms resulting from a modification?
- Exploring the effects of timing and delay in the post-default process

Designing more sustainable mortgage lending practices

- The causality problem
- Requiring a mortgage and homeownership "drivers' test" for loans with characteristics strongly correlated with entering default/foreclosure?
- Can we also use the data on earlier subprime mortgage originations (i.e. 1980s and 90s) to explore this question?